

Build better data models.
And results



# Hi there!

You're receiving this because your team wants to use Tabular Editor 3 when working with Semantic Models, meaning your team values productivity and takes good care of company resources.

Tabular Editor 3 (abbreviated as *TE3*) is a developer tool for semantic models, allowing your data professionals to handle the development and maintenance of these models – often referred to as tabular models, Power BI datasets, or cubes. Semantic models are the intelligence behind your Power BI reports; essentially, we see them as the business brain. Using TE3 doesn't mean extra licenses for everyone accessing your reports – it just means your data professionals will need a license, but they'll be immensely more productive.

In the following deck, I'll break down the numbers. I could've included a lot of text about developer quality of life, but I chose to stick to concrete financial facts.

I hope you'll find the breakdown meaningful.

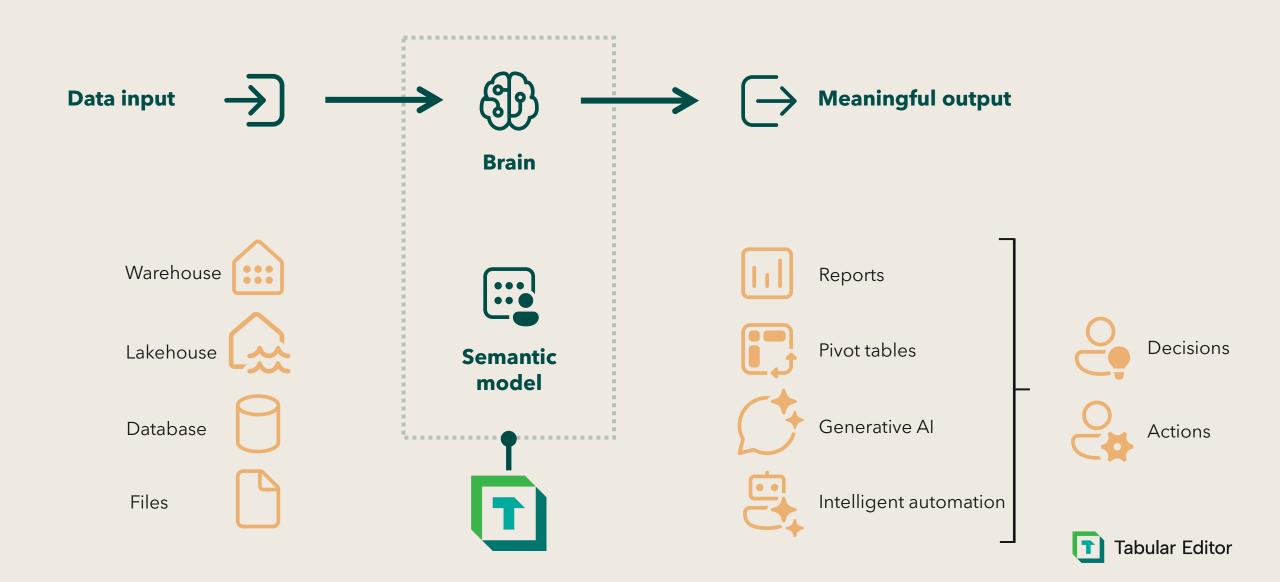
As a company, we're here to help. Founded by BI developers, we know the ins and outs of being a Microsoft BI developer. We're SOC 2 compliant, and our support team is always ready to help reduce friction and increase productivity. If you have any questions about our company or product, feel free to reach out to me, directly.

Best regards





### The data architecture



# Tabular Editor helps you look after your data brain

### Models



Can take significant time and effort to design, make, and maintain



Can have common elements, but each is unique and complex



Can be difficult to troubleshoot when there is a problem



They must always be reliable, secure, accurate, and performant

### TE3



Enhance productivity of professionals reducing the time and effort of data modelling



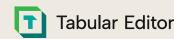
**Re-use important elements** and cut through complexity



Identify issues quickly, efficiently, and even pro-actively



Ensure professionals can **prioritize efficiency without compromising quality** 



# The business case of acquiring a TE3 license



# The business case of acquiring a TE3 license

Examples of four different data professionals and their business cases

How much can Data Professionals in your company save?

#### Melissa

Junior Analyst



Yearly salary: **\$ 75,000** 

Saves: 4 hours/week

~200 hours/year

\$6,250

**Yearly saving with TE3** 

### Mark

**Business Analyst** 



Yearly salary: **\$ 150,000** 

Saves: 3 hours/week

~150 hours/year

\$ 11,250

**Yearly saving with TE3** 

### **Anthony**

Senior Data Architect



Yearly salary: **\$ 180,000** 

Saves: 1 hour/week

~50 hours/year

\$3,600

**Yearly saving with TE3** 

### Claire

BI Manager



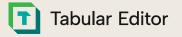
Yearly salary: **\$ 200,000** 

Saves: 15 min/week

~12 hours/year

\$ 280

**Yearly saving with TE3** 



## Save developer time with TE3

### **Manual tasks**

- Making changes one at a time
- Using various workaround and hacks to access advanced model objects and properties
- Repeated tasks and re-invent code again
- Waiting for "working on it" or long-running data refresh operations
- Validate calculations and logic work as you go
- Lots of trial and error to identify performance bottlenecks and model quality issues

### **Automated tasks with TE3**

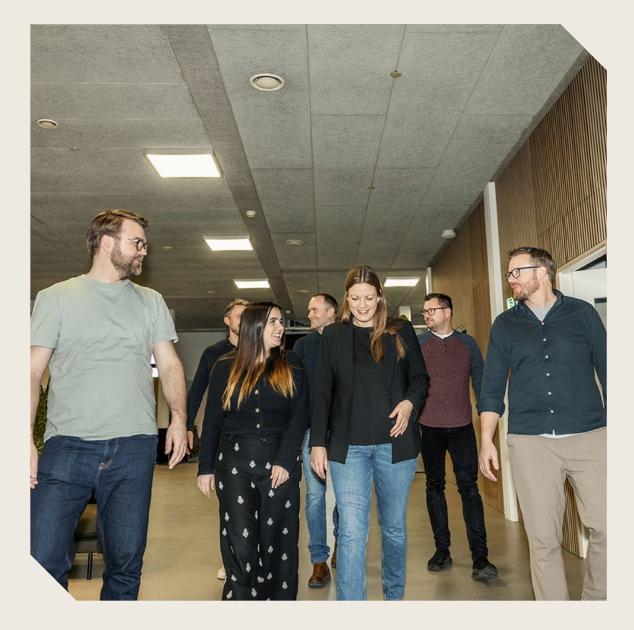
- Apply multiple changes at once to your model, with full undo/redo and copy/paste support
- Access all model objects and properties directly in Tabular Editor's UI
- Save and apply re-usable scripts, macros, and templates
- No waiting times, even in massive, complex models. Keep working while data refresh operations run in the background
- Advanced code-assistance will help you use the right functions, objects, and practices to get a good result
- Use Best Practice Analyzer, Code Actions and DAX
   Optimizer\* to find and fix issues before they become problems

  \*Enterprise Edition customers only



# Dedicated support when you need it





## We're here to help you

Whether it's about licenses, technical issues, or functionality.

Our dedicated team consists of top professionals, always ready to assist you.

We're here to ensure you have the best experience, helping you resolve any issues quickly so you can get back to your tasks.

# You're safe with Tabular Editor 3



We take our customers' data security and privacy seriously. That's why we are proud to be **SOC 2 compliant**.

By adhering to SOC 2's key principles, we provide you with the assurance that your sensitive information is protected from unauthorized access.

We demonstrate our commitment to maintaining a secure environment, building trust and confidence in the way we manage data security and privacy.

Review our Trust Center.

### **Experience how Tabular Editor 3 works**





# Pricing and licenses



# Pricing and licenses

# Choose the license that suits your needs Get 17% off by choosing an annual license

### Desktop

For business analysts & BI professionals

\$100 yearly/user

- √ Community support
- √ PBI Desktop development
- × Offline development
- X Power BI XMLA
- × SSAS
- X Azure AS
- X Fabric Capacity
- × DAX Optimizer access

### **Business**

For individual BI developers & professionals

\$350 yearly/user

- √ Community support
- √ PBI Desktop development
- √ Offline development
- ✓ Power BI XMLA (PPU)
- √ SSAS (Standard Edition only)
- √ Azure AS (Basic tier only)
- X Fabric Capacity
- × DAX Optimizer access

### **Enterprise**

For individuals, teams of BI developers & consultants

\$950 yearly/user

- ✓ Dedicated support
- ✓ PBI Desktop development
- ✓ Offline development
- ✓ Power BI XMLA
- √ SSAS (Any edition)
- ✓ Azure AS (Any tier)
- √ Fabric Capacity
- ✓ DAX Optimizer access

### Company wide

For large organizations (100+) requiring enterprise licenses for the entire company

Contact Sales

- √ Dedicated support
- √ PBI Desktop development
- √ Offline development
- ✓ Power BI XMLA
- √ SSAS (Any Edition)
- ✓ Azure AS (Any tier)
- √ Fabric Capacity
- √ DAX Optimizer access





# Ready to get started?

Visit <u>tabulareditor.com</u> for more information +45 <u>53 50 30 99</u> sales@tabulareditor.com